

About Us

Elliott Davis Capital Partners is a regional investment banking firm providing merger and acquisition, private placement, restructuring and corporate advisory services. We are focused on closely-held, mid-sized companies and their investors. For transactions involving these companies and their stakeholders, it is critical to bring investment banking, tax advisory and wealth management capabilities together as part of a single, cohesive team so that our client's objectives are met at the best possible terms. Elliott Davis, one of the most respected professional service firms in the Southeast, complements our investment banking expertise and shares our commitment to client service.

The principals of Elliott Davis Capital Partners have transaction experience in a variety of industries including healthcare, manufacturing, distribution, retail, and information technology. Our experience ranges from start-up companies to public entities with enterprise values in excess of \$500 million. Depending on the service provided, Elliott Davis Capital Partners targets the following size transactions, but we will meet with any prospect regardless of industry or size to determine if we can be of service:

Merger & Acquisitions

Assisting our clients with merger and acquisition services is at the heart of our practice, and we specialize in transactions involving companies with enterprise values in excess of \$15 million.

Private Placements

Companies seeking to raise \$5 million or more in equity capital and/or raise or refinance \$10 million or more in debt or mezzanine capital.

Our Role as Your Investment Banker

Our role as Investment Banker can be summarized by the following categories:

Provide M&A, Private Placement, Restructuring or Corporate Advisory Services

We help position your company for a sale or private placement and will assist in the initial valuation of your company. As investment bankers we will also prepare the selling materials (private placement memorandum, financial model, etc.) that will be provided to potential buyers or investors. As a team, Elliott Davis Capital Partners brings professional credibility to the process.

Maximize Management's Time and Focus

The sale or private placement process is very demanding of management's time. As your banker we will take on much of this workload so that you, as management, can continue to focus on what you do best - running your business!

Introduce New Buyers or Investors and Maintain Confidentiality

Often the eventual buyer or investor is unknown at the beginning of the sale or private placement process. As bankers we will present your company to a range of attractive buyers or investors. We do this in a very discreet and confidential way, therefore protecting the interests of your employees and clients/customers. As your banker we also require potential buyers or investors to reach the applicable agreements before sensitive information is released.

Drive the Sales Process, Negotiate and Evaluate Bids

To maximize value for you and your company, we create a competitive atmosphere and prepare the appropriate timeline for the transaction. We manage potential acquirers or investors to ensure a timely close is achieved. In addition, we also negotiate the terms of the transaction on behalf of our clients and serve as a buffer ("the bad guy") in investor negotiations when appropriate.

Maximizes Value to the Seller

Our primary goal is to maximize value through achieving the financial and non-financial objectives of the seller under the best possible terms.

Elliott Davis Capital Partners is a regional investment banking firm providing a complete range of services including:

- Merger & Acquisition Advice
- Private Capital Raising
- Restructurings
- Recapitalization
- Corporate Advisory Services

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There is no cost to attend our seminars,
but pre-registration is required.

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